

Over A Decade With ATI, Best Decision Of My Life!

I went to one of Chubby's workshops, and he outlined what the numbers of a well-run, profitable shop should look like. My numbers weren't good. Like everyone else in the room, I was taking home something in the 2 to 3% range, which was entirely inadequate to provide for my family of 4. I was sick and tired of sleepless nights wondering how I was going to cover payroll or a parts supplier's bill. If I signed up for Chubby's program and it didn't work I would go down in a matter of months—if I kept doing what I was doing it might take me a year to go down. I decided to take a chance on ATI.

That was one of the best decisions I've made in my life. Within nine months my business turned around and I was showing profits I had never seen before! In addition to getting current with my suppliers, my oldest child was going to college the following year. I needed to be able to make that happen too.

As the one and two year marks went by, my sales and profits continued to rise, and my car count improved and stabilized. I even had better customers coming through my door. I couldn't believe it—I had to pinch myself—is this real? It was!

Life was very good. We traveled. We were able to send our son to an excellent school, followed a few years later by his sister. Thanks to ATI, I was able to pay for their expensive college educations, and we were able to invest in some residential real estate. During the financial crisis of 2007-09, even though my business dropped about 15%, we were able to keep both kids in college, and we were able to hold on to all of our staff at the shop as well as our real estate. Things were tight, but we got through it pretty much unscathed. Thank you ATI!

Before ATI, I would lie awake wondering how I was going to pay my bills and support my family. Since joining ATI, my family and I have been living very comfortably for many years. Our kids graduated from college and they have great jobs. My son started his own successful marketing business. My wife and I bought a beautiful home in a great neighborhood.

My family and I have been very fortunate, and I owe much of it to the support, advice, and guidance I've received over the years from ATI. I cannot speak more highly of ATI's dedication to truly changing lives for the better. My family and I thank Chubby and the entire staff at ATI for what they've done for us over the years.

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